

Employment Opportunity

On behalf of Fluid Solutions, LLC (FS), I am pleased to inform you of an open position within our company.

ROLE

Title	Fire Pump Technician – Southeast
Reports To	Jeremy Simmons, Operations Manager
Description	<p><u>Domestic Service</u> You will be responsible to establish and grow our domestic fire and mechanical service and repair market within the Southeast. Our current territory for AC Fire Pumps is Alabama, Mississippi, Louisiana, and the panhandle of Florida. However, as we bring on new lines and pursue the service and repair market, that territory could expand.</p> <p>Your responsibilities will include:</p> <ul style="list-style-type: none"> • calling on existing customers and promoting our new service offerings • generating new domestic market leads • setting up new customers and jobs in our database • bidding maintenance and repairs • quoting service materials, and equipment, etc. • determining, ordering, and tracking all necessary parts and tools to site • coordinating your trips and travel • report on work performed and keeping logs for each customer • hiring and managing new domestic technicians as we grow • assist with creating and implementing tracking systems for service • technical support for fire and mechanical systems • provide start-ups for new fire pump sales at firm established rates <p><u>International Support</u> As part of your base salary, I expect support of our international fire market.</p> <p>Your responsibilities will include:</p> <ul style="list-style-type: none"> • factory witness tests in Atlanta, Chicago and Montreal • technical phone and email support for fire and mechanical systems • some international service and repair travel as a back-up to our international team <p><u>Mechanical Equipment and System Sales</u> You will be responsible to establish and grow our domestic mechanical equipment sales market within the State of Alabama.</p> <p>Your responsibilities will include:</p> <ul style="list-style-type: none"> • learning and understanding our offerings • calling on new (and some existing) mechanical and general contractors • setting up new customers and jobs in our database • sending opportunities to the appropriate project manager in the home office to quote and manage the work • following up on open opportunities and bids

COMPENSATION

Base Salary	*Base salary to be discussed upon further review
Commission and Bonus Structure	*Commission and bonus structure to be discussed upon further review
Vehicle	Fluids will provide you a new, company truck for sales and service. All truck related expenses will be covered by Fluids ie. Fuel, oil, maintenance, etc.
Entertainment Allowance	Fluids will provide you with a company credit card to use for entertainment. We will monitor this amount the first year for reasonable expenses and create a budget for future years. All expenses on the statement will need to be submitted at the end of each month prior to commission payment.
Signing Bonus	\$xxxxx upon signing our non-compete
Schedule	Office hours while home are M-F 7:30am – 4:30pm
Benefits	<p><u>Health and Dental Insurance</u> – FS pays 100% of your premiums. For spouse and dependent coverage the current rate is \$100/ week.</p> <p><u>401k</u> – Eligible after 1 year. FS matches 100% your contributions up to 3% of your income and then 50% of the next 2%.</p> <p><u>Paid Time Off</u> – You will receive two weeks of paid leave annually to be used for vacation and sick time. After your five year anniversary, this will increase to three weeks.</p>
Other Benefits	We will provide you with a laptop and cell phone. You will also receive a company credit card (Amex). We will also supply whatever tools you may need.

To apply contact:

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