

REINTRODUCING

# THE NEW INDUSTRY LEADERS,

YOUR OLD FRIENDS AT AST STORAGE

The name may not be familiar, but you may already know us by our reputation. In 2002 we founded All State Tank Manufacturing. Before the company was sold in 2012, that bolted tank manufacturing operation accomplished many firsts in the industry.

Our innovative spirit is backed by a determination to do business right. We will continue to be the driving force in bolted storage.



**1<sup>st</sup>** to use straight seam, flat panel construction.

**1<sup>st</sup>** to produce powder on powder epoxy coated tanks and silos.

**1<sup>st</sup>** to employ ½" steel plate in AWWA designs.

**1<sup>st</sup>** to produce self-supporting steel decks up to 60' diameter.

## BETTER IDEAS

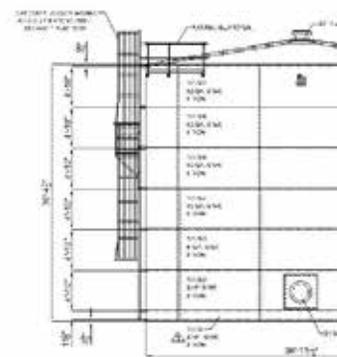
Imagine having a successful business, selling it and then, after a comfortable, reflective interval, starting over again, determined to improve every aspect. That's the AST Storage back story. AST Storage reunites Darrel Robertson, founder of All State Tank Manufacturing, and John Farris, who has more than 35 years' experience directing tank manufacturing firms. No ownership-management team in the industry can match their combined qualifications and credentials. We have a proven record for innovative ideas, and that same inventive spark is evident in AST Storage. Our new plant is the first in the industry to separate the powder application and curing from the fabrication facility. We didn't return to the field to do what's always been done. Our *SherCoat™* is a unique, proprietary process that substantially raises the bar in finishing standards, coating life and UV resistance for difficult environments and applications. We have a new set of ideas for doing things better by doing them right!

## BETTER DESIGNS

The principals of AST Storage made their mark challenging the traditional API design. The design we introduced in 2002 has become the industry standard for liquid tanks and dry storage silos. This time we're starting with an even more remarkable concept: designs specifically tailored to the application. Our designs won't be limited by the convenience of production. AST Storage designs will be based on efficiency and customer needs. Structural integrity, loading capacities, seismic standards are rigidly applied to tanks and silos better adapted to their individual purposes. AST Storage tanks and silos are custom designed through independent, professional engineers duly licensed in all states. Our customers benefit for high quality project management, extended warranties, sole source responsibility and guaranteed performance. We are the first bolted tank and silo manufacturer to employ state of the art technology to provide a new level of flexibility in design selection.

## BETTER SERVICE

Great manufacturers are more than companies with new facilities, state of the art equipment and good products. They are the businesses that listen to their clientele, agree to produce what the customer wants and deliver their goods and services on time. Our customers expect superior service to be provided with a professional demeanor and attitude. Naturally, we have the most responsive and cooperative sales force in the industry; this is integral to who we are and to our way of doing business. You'll notice the difference from the time you first speak with one of our sales people, through the clean-up of the site after your tank is erected. Personal attention is part of our corporate DNA; the record substantiates our commitment. AST Storage begins with a "can do" attitude. We believe that our responsibility begins with the first contact and continues through the successful erection and commissioning of the tank or silo; on time, within budget, no excuses. That's how we define "customer service". Join the AST Storage family. Call us for a quote today!



**FLUID SOLUTIONS**  
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